



How to streamline locum tenens payer enrollment and maximize ROI

When locum providers are properly enrolled with payers, they can contribute to revenue while ensuring the patients in your community receive the care that they need. However, challenges like enrollment rules, departmental silos, and a lack of ownership of the process can lead to unenrolled providers and revenue left on the table.

LOCUMS CHALLENGES

Process and consistency are the keys to improving locum payer enrollment rates.

- **Create and standardize processes.** Get everyone on the same page with a well-articulated process.
- **Eliminate variability.** Make sure that every locum provider is treated the same way every time to reduce variability.
- **Bridge departmental gaps.** Break down any silos that hinder consistent payer enrollment by involving all relevant parties in the process.
- **Automate processes.** Utilize a digital platform like Locumsmart to reduce errors and eliminate manual processes.

4 TIPS FOR LOCUM TENENS BILLING

- 1 **Start the process right away.** Review newly contracted locum providers daily so you can start the enrollment process immediately.
- 2 **Categorize providers.** Determine whether a new provider is true locums, interim, or short-term. True locums and interim providers are good candidates for payer enrollment, while the effort may be less relevant for very short-term providers.
- 3 **Gather documentation.** Work with your locum vendors to collect the necessary documents to submit payer enrollment applications.
- 4 **Follow up as necessary.** Reach out to payers for status updates and to ensure no additional information is needed.

Locum tenens providers can help provide quality care in your community. Ensuring those providers are enrolled with payers helps maximize that value by contributing to financial stability and operational efficiency.

Proper locum tenens payer enrollment can help you maximize your ROI.
Locumsmart's technology and services can help you manage your payer enrollment.
Email us at sales@locumsmart.net to learn more.



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